

# Machinery & Equipment – *Equipment Finance*

Domestic and international financial institutions, non-traditional lenders and investors across the US engage Marshall & Stevens to provide independent opinions of value of machinery, equipment, vehicles, furniture, fixtures, and facilities located around the globe in a wide range of industries and under various conditions. Scenarios include initial proposals to finance, underwriting, updates (mark to market), and portfolio analyses/reviews, as well lease residuals and sale/leaseback settlements.

## The Marshall & Stevens Approach

Our ASA (American Society of Appraisers) accredited senior appraisers provide intelligent, detailed, and supportable valuation opinions that are compliant with USPAP (Uniform Standard of Professional Appraisal Practices). The team's experience and thorough understanding of equipment ranges from the intricacies of specific industry technology to the subtleties of fully-integrated manufacturing operations.

*While site inspections are a preferred step in the valuation process, in order to understand the condition of the subject assets, desktop analyses are performed upon request.*

We provide timely valuation analyses to the entire range of participants in the asset financing market – from small investors to large financial institutions.

We don't produce cookie cutter reports. We do provide consistent reports tailored to your individual needs.

We take pride in our ability to demonstrate a complete understanding of your reporting requirements and provide the analyses and solutions to the challenges you face.

Our familiarity of the marketplace provides a reliable basis of reporting for financing purchases or sales of assets, lease transactions, and residual value forecasting.

**Our value opinions are provided without contingencies based upon the potential sale or liquidation of assets therefore our analyses are performed without such conflict of interest.**

### Industries Served

- Agriculture
- Automobile, Truck, and Bus Manufacturing and Assembly operations
- Broadcast, Entertainment, and Telecom
- Construction
- Education
- Energy Generation and Distribution
- Food Service and Production
- Government
- Healthcare and Medical Facilities
- Hospitality
- Manufacturing Plants including Steel Mills, Paper Mills, Chemical Plants, etc.
- Material Handling
- Mining & Oilfield
- Religious Institutions
- Research and Technology

### A Trusted Name

Established in 1932, Marshall & Stevens is a recognized leader in valuation, serving businesses, boards, financing sources and trusted advisors throughout the world.

Our in-house specialists provide a full complement of valuation-related services, from Fairness Opinions, Solvency Opinions and transaction advisory and to the valuation of businesses, equity and debt instruments, intangible assets, fixed assets and real estate relative to mergers, acquisitions, divestitures, financing/restructuring, insurance placement, as well as dispute resolution and litigation support.



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