

RESTRUCTURING & INSOLVENCY ADVISORS

As a recognized national valuation and advisory firm, Marshall & Stevens provides sophisticated analyses and expert testimony in bankruptcy, insolvency and reorganization situations.

Our Focus:

- Value assets and legal entities to effectuate pre and post-emergence
- Create or access a reorganization financial plan.
- Analyze and value debt and equity restructuring proposals.
- Prepare or review financial forecasts and projections.
- Value collateral to various classes.
- Test going concern versus liquidation presumptions of plans of reorganization or liquidation.
- Identify spin-off opportunities.
- Prepare or review fraudulent and preferential transfer analysis.
- Express a solvency or insolvency opinion.
- Provide expert financial testimony using sophisticated analysis.

Marshall & Stevens is an independent advisor with the experience and resources to provide admissible financial analysis. Marshall & Stevens can assist with the execution of successful turnaround strategies and reorganization plans using its expertise in insolvency, valuation, forensic and investigative accounting, tax and litigation consulting. Critical insight is provided to help protect and enhance the interests of creditors.

Services offered to troubled companies include:

- Forecasting cash flow
- Analyzing profitability
- Evaluating assets
- Investigation specific transactions
- Monitoring performance
- Evaluating and developing business plans

- Negotiating with creditors and shareholders
- Developing corporate plans
- Conducting viability analysis
- Identifying financial alternatives

Investigative Capabilities:

- Contract disputes
- Business interruptions
- Construction litigation
- Corporate reorganization and liquidation
- Damage and lost profit computations
- Deepening insolvency
- Environment litigation
- Intellectual property disputes
- Lender liability
- Marital dissolution
- Product liability
- Shareholder and partner disputes
- Wrongful termination

With investigative, bankruptcy and valuation expertise, ValueScope is well qualified to assess economic damages, trace funds and assets, reconstruct accounting records, analyze business operations, offer opinions of value, conduct fraud investigations, and provide other litigation consulting services.

Marshall & Stevens is a team of experienced valuers and financial economists. We are trained and certified financial advisors and Certified Public Accountants; but we are also CFAs, ASAs, ABVs, CFFs, CVAs, PhDs, economists, engineers, board members and former corporate executives. We've run large project teams and successful companies.

We've turned around struggling business units. We have invested in, bought, and sold businesses. Depth and breadth of talent is what sets us apart. When we applied academic rigor to valuation analyses, we changed the valuation industry forever. Today, we remain at the forefront — offering sophisticated financial and econometric analyses supported by robust theory and empirical data.

We will prepare you to discuss these factors:

- Adjusted Working Capital
- Business Model
- Capital Asset Pricing
- Capital Resources
- Cash Flow Components
- Cash Sources and Uses
- Compensation Structure
- Competition
- Competitive Response
- Conversion Features
- Cost of Equity Capital
- Credit Ratings
- Critical Success Factors
- Current Deals
- Current Events
- Dilution Analysis
- Discounted Cash Flows
- Duration-Matching
- EBITDA
- Economic vs. Accounting Profits
- Economy
- EPS
- Fundamental Multiplies
- Growth Rates
- Hedging Strategies
- Internal Rate of Return
- Levered Beta
- Liquidity
- Market Capitalization Analysis
- Market Segmentation
- Operating Cash Flow
- Operating Leverage
- Operating Margins
- Optimal Capital Structure
- Optimization
- Present-Value Factors
- Projections
- Ratio Analysis
- Regression Analysis
- Risk-Adjusted Returns

Our expertise assures you that our Restructuring Advisory, Bankruptcy Valuation and Bankruptcy Reporting services go beyond the traditional valuation by assessing of the sustainability and accuracy of historical earnings and achievability of future projections. As a result of decades long experience with the multitude of factors affecting valuations, we are able to better assess the reorganization value which will impact your pricing, structure and risk of any prospective deal. Many of the issues, such as transaction terms and pricing, executive compensation, intercompany transfer pricing, investor and shareholder claims, budgeting and projections have been litigated utilizing Marshall & Stevens professional as expert witness, be it in the U.S. Tax Court or federal of state courts. We have therefore addressed most issues relating to Bankruptcy Valuations at the highest level of scrutiny, with significant success.

EXPERTISE IN ACTION

Public and privately held companies rely on Marshall & Stevens to assist them with the planning, execution, and reporting of bankruptcy, restructuring and reorganizations, mergers, acquisitions, divestitures, financings, estate and gift tax reporting, dispute resolution, and litigation support.

OUR RESTRUCTURING & INSOLVENCY SPECIALISTS



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