

## **Equipment Value Forecaster – Product Features & Benefits**

Marshall & Stevens has developed the Equipment Value Forecaster as an essential tool for Lessors & Lenders, where you can forecast future values on all major equipment types, at the click of a button. Features of the Equipment Value Forecaster include:

- Residual Pricing Recommendations Using Future:
  - Fair Market Value In Use
  - Fair Market Value Removed
  - Orderly Liquidation Value
  - Forced Liquidation Value
- Collateral Curves for Loans or Balloons, Liquidity, etc.
- Evaluate the impact of Excessive Use over the Proposed Term Excessive Hours/Miles)

### **Benefits of Using the Equipment Value Forecaster include:**

- Independent 3<sup>rd</sup> Party Opinion of Values (management & auditors prefer at least partial reliance on 3<sup>rd</sup> party opinions)
- Flexibility in Calculating the Booked Residual using some percentage of the provided values
- The Forecasted Values are Based on Significant Research, both internal Marshall & Stevens experience as well as published retail/auction data)
- Ultimately the values are Just an Opinion of Value (user can use other sources or a blend of several sources)
- Instant Access to Curves (no waiting several days for your other sources to reply)
- Audit Trail for Research/Conclusions (files retained for at least 5 years)